

BNA Member Speaker Outline – 10-15 min

1-2 Min

Personal/Professional background/Surprising Factoid

---

---

---

2-3 Min

Have you added any new services-purchased new equipment?

---

---

---

2-3 Min

Have you changed specific strategies with in your business? Do you perform tasks/processes differently? Do you market or sell differently? Do you do anything different from the last time you presented to the group?

---

---

---

5-8 Min

What is a best practice (particular way of doing things in any area of your business) that you could share that may help other business owners in the group?

---

---

---

Is there an area in your business where you feel challenged? What is your biggest struggle/challenge as a business owner?

---